

**Alabama Music Educators Association**  
**Profit & Loss**  
 July 2016 through June 2017

	Jul '16 - Jun 17
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>5 · Earned revenues</b>	
<b>5180 · Prog. Svc. Fees</b>	
5181 · Conference Registration	73,410.21
5182 · Conference Exhibitors	33,910.00
5184 · FAME Registration	540.00
5190 · Conference Sponsors	5,400.00
	113,260.21
<b>Total 5180 · Prog. Svc. Fees</b>	
<b>5210 · Membership dues - individuals</b>	
5211 · Industry Membership Fee	4,008.86
5210 · Membership dues - individuals - Other	29,046.00
	33,054.86
<b>Total 5210 · Membership dues - individuals</b>	
<b>5320 · Dividends &amp; interest-securities</b>	1,670.30
<b>5450 · Advertising rev. - Alabreve</b>	20,669.79
<b>5490 · Miscellaneous revenue</b>	
5491 · Label Sales	256.60
5492 · Intercollegiate Band	1,600.00
5493 · Phi Beta Mu Luncheon	2,184.00
5490 · Miscellaneous revenue - Other	1,084.00
	5,124.60
<b>Total 5490 · Miscellaneous revenue</b>	
<b>Total 5 · Earned revenues</b>	173,779.76
<b>5300 · Edward Jones Investment Income</b>	
5345 · Edward Jones - LT Cap Gain Dist	838.11
5360 · Edward Jones - Realized Gns/Ls	-242.52
5365 · Edward Jones - Unrealized Gn/Ls	9,272.01
5390 · Edward Jones - Fees & Charges	-1,062.29
5300 · Edward Jones Investment Income - Other	-2.51
	8,802.80
<b>Total 5300 · Edward Jones Investment Income</b>	
<b>5461 · Reimbursements</b>	-75.00
	182,507.56
<b>Total Income</b>	
<b>Expense</b>	
<b>7000 · Grant &amp; contract expense</b>	
<b>7015 · Scholarships</b>	1,000.00
<b>7020 · Division Funding</b>	
7021 · Collegiate	6,332.54
7022 · Elem/Gen	3,350.00
7023 · HED	745.68
7024 · AOA	1,000.00
7025 · Intercollegiate Band	1,600.00
7027 · ABA	1,000.00
7028 · AVA	1,000.00
	15,028.22
<b>Total 7020 · Division Funding</b>	
<b>7040 · Awards &amp; grants - individuals</b>	325.07
	16,353.29
<b>Total 7000 · Grant &amp; contract expense</b>	
<b>7500 · Other personnel expenses</b>	
7520 · Accounting/Legal fees	233.00

**Alabama Music Educators Association**  
**Profit & Loss**  
 July 2016 through June 2017

	Jul '16 - Jun 17
<b>7540 · Professional fees - other</b>	
7541 · Exec. Dir.	21,000.00
7541.5 · Payroll taxes - AMEA	1,816.22
7541.6 · Payroll Taxes - employee	0.00
7542 · Asst Ex. Dir	3,000.00
7543 · Stage Manager	375.00
7544 · Registrar	1,500.00
7544.5 · Asst. Registrar	500.00
7545 · Dues to MENC	122.00
7546 · Speaker Fees	2,500.00
	30,813.22
<b>Total 7500 · Other personnel expenses</b>	31,046.22
<b>8100 · Non-personnel expenses</b>	
8110 · Office Supplies/Equipment	962.70
8112 · Rent	6,200.04
8113 · Software	137.86
8130 · Telephone & Internet	1,267.08
8140 · Postage, shipping, delivery	
8141 · Postage - Ala Breve	3,176.27
8140 · Postage, shipping, delivery - Other	152.90
	3,329.17
<b>Total 8140 · Postage, shipping, delivery</b>	3,329.17
8150 · Mailing services	
8151 · Mailing Service - Ala Breve	1,232.62
8150 · Mailing services - Other	232.00
	1,464.62
<b>Total 8150 · Mailing services</b>	1,464.62
8170 · Printing & copying	
8171 · Printing - Ala Breve	14,551.84
8172 · Printing - Conference Program	3,278.72
8174 · Printing - Conference brochure	446.90
8175 · Ala Breve Layout and Design	7,200.00
8176 · Conf. Program Layout and Design	1,800.00
8177 · Printing - Banners and Signs	415.80
8170 · Printing & copying - Other	373.65
	28,066.91
<b>Total 8170 · Printing &amp; copying</b>	28,066.91
<b>Total 8100 · Non-personnel expenses</b>	41,428.38
<b>8300 · Travel &amp; meetings expenses</b>	
8310 · Travel	
8311 · Non-Conference Board Meetings	4,085.72
8312 · Outside Meeting Travel	6,563.17
8310 · Travel - Other	72.36
	10,721.25
<b>Total 8310 · Travel</b>	10,721.25
8320 · AMEA Conference	
8321 · Conference Facilities	22,000.00
8322 · Conference Hotel	10,154.91
8323 · Conference Board Travel	3,890.72
8324 · Conference Registration Refund	533.83
8325 · Awards, Plaques, Trophies	135.16
8326 · Registration exp, badges, etc.	550.52
8327 · Exhibitor Reimbursement	600.00
8328 · EXhibit Decorator	7,191.30
8329 · Conference Food and Bev	11,359.33
8330 · Conference A/V	8,239.97
8332 · Conference App	1,750.00
	66,405.74
<b>Total 8320 · AMEA Conference</b>	66,405.74

Alabama Music Educators Association  
**Profit & Loss**  
July 2016 through June 2017

---

	<u>Jul '16 - Jun 17</u>
8300 · Travel & meetings expenses - Other	480.06
<b>Total 8300 · Travel &amp; meetings expenses</b>	<b>77,607.05</b>
8400 · Depreciation & amortization exp	396.00
8500 · Misc expenses	
8501 · Gifts	217.55
8520 · Insurance - non-employee	1,000.00
8560 · Outside computer services	
8561 · Website	2,748.00
8562 · Webmaster	1,500.00
8560 · Outside computer services - Other	132.20
<b>Total 8560 · Outside computer services</b>	<b>4,380.20</b>
8590 · Other expenses	
8591 · Internet Merchant Fees	360.30
8592 · Banking Fees	54.58
<b>Total 8590 · Other expenses</b>	<b>414.88</b>
<b>Total 8500 · Misc expenses</b>	<b>6,012.63</b>
<b>Total Expense</b>	<b>172,843.57</b>
<b>Net Ordinary Income</b>	<b>9,663.99</b>
<b>Net Income</b>	<b><u>9,663.99</u></b>